



Integrated Printing Solutions receives Visa Certification

Integrated Printing Solutions' Centennial, Colorado facility receives Approval to personalize and store Visa cards for issuers

Centennial, CO (April 14, 2010) — Integrated Printing Solutions (IPS), a premier provider and innovator of print solutions and strategies for some of North America's largest businesses, has been approved by Visa Inc. to personalize and store Visa card products at its Centennial, Colorado facility.

Each year, businesses around the world are evaluated by Visa to determine whether they meet the Global Physical and Logical Security Validation Requirements for Card Personalization Vendors. In February, IPS met those standards

“With the combination of “Drop-on-Demand” personalization of cards and our clients need to utilize this new technology, we made the decision to invest and upgrade our equipment and facility,” said David Gandini, IPS president and COO.

The founder and CEO of Integrated Printing Solutions, Sev Spagnolie, said he was very pleased to be included in Visa's list.

”To maintain the level of service that we provide to our clients, we knew we had to move forward with securing the facility. We always want to be in forefront for our clients in order to help grow their revenue,” he said.

“And now that we are included on the list of approved vendors,” Spagnolie said, “we were able to secure a multi-year contract with the largest provider of third-party prepaid cards in the US. And that's quite an accomplishment.”

Spagnolie credited the staff at IPS and their dedication to the company in securing this latest certification. Last year, IPS was included among Visa's Global List of PCI DSS Validated Service Providers.

After many years in the print industry, Spagnolie founded IPS in 1986. After several successful years as a print broker and recognizing the need to stay competitive and ahead of the market, he introduced in-house manufacturing to IPS and a new company direction – the move to plastic card production and personalization. Today, IPS is one of the fastest growing, independently owned companies in the print industry.

With more than 70 employees, the privately held company provides solutions in card and card personalization services, on-demand digital card printing and fulfillment, distribution and warehousing, commercial printing and direct mail, as well as print management for the retail, health care, prepaid card, financial and advertising industries.

IPS operates its main card facility in Centennial, CO., with capacity to produce more than 160 million card packages annually. The ability to manage highly sensitive data, component inventories, custom reporting and mailing services is the company's core competency.

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About Integrated Printing Solutions

Integrated Printing Solutions, Inc., based in Centennial, CO, is a premier provider and innovator of print solutions and strategies for some of North America's largest businesses. IPS provides solutions in card and card personalization services, full service fulfillment, distribution and warehousing, commercial printing and direct mail, as well as print management for the healthcare, retail, advertising and prepaid card industries. IPS solutions ensure rapid deployment with significant cost savings by utilizing internal production capabilities, outsourced options and industry leading project management.